

National Storytelling Network
Income and Expenses Compared to Budget
 January through April 2016

	Jan - Apr 16	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Contributed support			
4010 · Indiv/business contribution	8,318	14,265	-5,947
4110 · Donated pro services - GAAP	0	0	0
4130 · Gifts in kind - goods	1,042	0	1,042
4140 · Grants Received	0	0	0
4141 · Conference Sponsorships	500	0	500
4150 · Donated use of facilities	5,210	5,340	-130
4560 · SMP Contributions	0	0	0
Total 4000 · Contributed support	15,070	19,604	-4,535
5000 · Earned revenues			
5110 · Publication sales - program-	70	0	70
5112 · Teller Page Listings-Storynet	2,554	2,600	-46
5150 · Program-related sales - other	6,676	9,399	-2,723
5180 · Program service fees	24,006	35,469	-11,463
5181 · Concert Tickets	570	75	495
5210 · Membership dues - individuals	29,164	28,770	394
5220 · Assessments & dues - orgs	6,345	5,885	460
5310 · Interest-savings/short-term inv	501	573	-72
5450 · Advertising revenues	2,212	4,096	-1,884
5475 · SIG Admin Fees	1,445	993	452
5476 · Grant Admin Fees	0	0	0
5477 · SMP Fees Earned	25	75	-50
5478 · ETSU Admin Fees	500	800	-300
5490 · Miscellaneous revenue	25	0	25
5495 · Resource Room Admin Commission	0	0	0
Total 5000 · Earned revenues	74,092	88,734	-14,642
Total Income	89,162	108,339	-19,177
Cost of Goods Sold			
6999 · Cost of Goods Sold	2	5	-3
Total COGS	2	5	-3
Gross Profit	89,160	108,334	-19,174
Expense			
7000 · Grant & contract expense			
7019 · All Grants			
7021 · Brimstone	1,000	0	1,000
7022 · Member Grants	200	1,200	-1,000
7025 · Awards & grants - individuals	1,750	0	1,750
Total 7019 · All Grants	2,950	1,200	1,750
7050 · Specific assistance - ind	0	0	0
7070 · Grant Admin Fees	0	0	0
Total 7000 · Grant & contract expense	2,950	1,200	1,750
7200 · Salaries & related expenses			
7220 · Salaries & wages - other	29,830	28,673	1,157
7240 · Employee benefits - not pension	2,683	3,017	-334
7250 · Payroll taxes	2,332	2,256	76
7200 · Salaries & related expenses - Other	18	0	18
Total 7200 · Salaries & related expenses	34,862	33,946	917
7500 · Other personnel expenses			
7540 · Professional fees - other	13,114	15,856	-2,742
7541 · Professional Fees Donated	0	0	0
7545 · Payroll Expenses-Fees	0	1	-1
Total 7500 · Other personnel expenses	13,114	15,857	-2,743

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8100 · Non-personnel expenses			
8105 · Computer Equipment & Software	0	0	0
8110 · Supplies	257	337	-80
8130 · Telephone & telecommunications	1,754	1,388	365
8140 · Postage, shipping, delivery	376	630	-254
8160 · Equip rental & maintenance	372	186	186
8170 · Printing & copying	8,992	4,530	4,463
8180 · Books, subscriptions, reference	0	0	0
8190 · In-house publications	0	0	0
8199 · Non-Personnel Other	0	0	0
Total 8100 · Non-personnel expenses	11,751	7,071	4,679
8200 · Occupancy expenses			
8210 · Rent, parking, other occupancy	3,200	3,200	0
8220 · Utilities	668	737	-69
8260 · Other	81	32	49
Total 8200 · Occupancy expenses	3,950	3,969	-19
8300 · Travel & meetings expenses			
8310 · Travel	5,645	4,364	1,280
8311 · Travel-Donated	0	0	0
8320 · Conference, convention, meeting	2,130	830	1,300
8325 · Honoraria	400	107	293
8330 · Sound, technology	0	0	0
Total 8300 · Travel & meetings expenses	8,174	5,301	2,873
8500 · Misc expenses			
Website Enhancement	0	3,836	-3,836
8510 · Interest expense - general	0	0	0
8516 · Marketing Expense	269	901	-632
8520 · Insurance - non-employee	609	200	409
8530 · Membership dues - organization	150	150	0
8535 · Membership Database	1,440	1,380	60
8545 · SIG Admin Fees	1,445	993	452
8547 · Non-NSN Event Sponsorship	0	5,000	-5,000
8560 · Outside computer services	267	205	61
8590 · Other expenses	287	2,361	-2,074
8591 · Reconciliation Discrepancies	-351	0	0
Total 8500 · Misc expenses	4,115	15,026	-10,911
8600 · Business expenses			
8640 · Bank Fees	1,510	2,330	-820
8650 · Taxes - other	44	44	0
8670 · Organizational (corp) expenses	0	0	0
Total 8600 · Business expenses	1,554	2,374	-820
7300 · Relocation			
7430 · KC Kickoff	0	0	0
7310 · Payroll	8,750	11,664	-2,914
7315 · Payroll Taxes	669	893	-224
7320 · Rent	5,210	5,210	0
7325 · Telephone	140	140	0
7330 · Postage and Shipping	133	133	0
7335 · Copies	20	20	0
7340 · Supplies	60	60	0
7350 · Mileage	172	172	0
7355 · Consulting	50	50	0
7360 · Meals and Entertainment	300	300	0
7365 · Dues and subscriptions	133	133	0
7370 · Equipment	33	33	0

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Accrual Basis

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7410 · Fund Development/KC	0	625	-625
7420 · Relocation	0	0	0
Total 7300 · Relocation	15,671	19,434	-3,763
Total Expense	96,142	104,179	-8,036
Net Ordinary Income	-6,982	4,156	-11,138
Net Income	<u>-6,982</u>	<u>4,156</u>	<u>-11,138</u>