

National Storytelling Network Income and Expense Budget January through December 2012

| | Jan - Dec 12 |
|---|--------------|
| Ordinary Income/Expense | |
| Income | |
| 4000 · Contributed support | |
| 4010 · Individ/business contribution | 41,000 |
| 4110 · Donated pro services - GAAP | 6,900 |
| 4560 · SMP Contributions | 1,300 |
| Total 4000 · Contributed support | 49,200 |
| 5000 · Earned revenues | |
| 5110 · Publication sales - program- | 3,530 |
| 5112 · Teller Page Listings-Storynet | 4,800 |
| 5150 · Program-related sales - other | 4,120 |
| 5180 · Program service fees | 116,038 |
| 5181 · Concert Tickets | 3,000 |
| 5210 · Membership dues - individuals | 85,367 |
| 5220 · Assessments & dues - orgs | 16,204 |
| 5310 · Interest-savings/short-term inv | 600 |
| 5450 · Advertising revenues | 28,845 |
| 5475 · SIG Admin Fees | 2,800 |
| 5476 · Grant Admin Fees | 1,500 |
| 5478 · ETSU Admin Fees | 1,531 |
| 5490 · Miscellaneous revenue | 1,200 |
| Total 5000 · Earned revenues | 269,535 |
| 5900 · Borrow from Reserves | 0 |
| Total Income | 318,735 |
| Cost of Goods Sold | |
| 6999 · Cost of Goods Sold | 300 |
| Total COGS | 300 |
| Gross Profit | 318,435 |
| Expense | |
| 7000 · Grant & contract expense | |
| 7019 · All Grants | |
| 7020 · Grants to other organizations | 6,500 |
| 7025 · Awards & grants - individuals | 29,865 |
| Total 7019 · All Grants | 36,365 |
| 7050 · Specific assistance - ind | 2,000 |
| Total 7000 · Grant & contract expense | 38,365 |
| 7200 · Salaries & related expenses | |
| 7220 · Salaries & wages - other | 75,891 |
| 7240 · Employee benefits - not pension | 2,557 |
| 7250 · Payroll taxes | 7,379 |
| Total 7200 · Salaries & related expenses | 85,828 |
| 7500 · Other personnel expenses | |
| 7530 · Legal fees | 0 |
| 7540 · Professional fees - other | 42,060 |
| Total 7500 · Other personnel expenses | 42,060 |
| 8100 · Non-personnel expenses | |
| 8105 · Computer Equipment & Software | 600 |
| 8110 · Supplies | 2,700 |
| 8130 · Telephone & telecommunications | 6,000 |
| 8140 · Postage, shipping, delivery | 7,415 |
| 8150 · Mailing services | 793 |
| 8160 · Equip rental & maintenance | 1,151 |
| 8170 · Printing & copying | 26,418 |
| 8180 · Books, subscriptions, reference | 3,000 |
| 8190 · In-house publications | 300 |
| Total 8100 · Non-personnel expenses | 48,377 |

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| 8200 · Occupancy expenses | |
| 8210 · Rent, parking, other occupancy | 9,600 |
| 8220 · Utilities | 2,535 |
| 8260 · Other | 0 |
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| Total 8200 · Occupancy expenses | 12,135 |
| 8300 · Travel & meetings expenses | |
| 8310 · Travel | 13,282 |
| 8320 · Conference, convention, meeting | 28,085 |
| 8325 · Honoraria | 7,350 |
| 8330 · Sound, technology | 4,488 |
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| Total 8300 · Travel & meetings expenses | 53,205 |
| 8500 · Misc expenses | |
| 8511 · Interest Expense, Internal | 0 |
| 8515 · Marketing/Advertising Expenses | 9,000 |
| 8520 · Insurance - non-employee | 4,836 |
| 8530 · Membership dues - organization | 895 |
| 8535 · Memberclicks | 3,000 |
| 8540 · Staff development | 665 |
| 8545 · SIG Admin Fees | 2,840 |
| 8547 · Non-NSN Event Sponsorship | 3,000 |
| 8555 · Program Related Fees | 0 |
| 8560 · Outside computer services | 1,500 |
| 8590 · Other expenses | 5,165 |
| 8500 · Misc expenses - Other | 0 |
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| Total 8500 · Misc expenses | 30,901 |
| 8600 · Business expenses | |
| 8610 · Bad debt expense | 0 |
| 8640 · Bank Fees | 7,500 |
| 8650 · Taxes - other | 22 |
| 8670 · Organizational (corp) expenses | 42 |
| 8680 · NSF Checks | 0 |
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| Total 8600 · Business expenses | 7,564 |
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| Total Expense | 318,435 |
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| Net Ordinary Income | 0 |
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| Net Income | <u>0</u> |