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10/02/13

Accrual Basis

National Storytelling Network
Income and Expense
January through December 2011

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
4000 · Contributed support	
4010 · Indiv/business contribution	57,340
4110 · Donated pro services - GAAP	11,435
4560 · SMP Contributions	1,309
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Total 4000 · Contributed support	70,084
5000 · Earned revenues	
5110 · Publication sales - program-	3,752
5112 · Teller Page Listings-Storynet	4,800
5150 · Program-related sales - other	124
5180 · Program service fees	4,368
5181 · Concert Tickets	210
5210 · Membership dues - individuals	79,307
5220 · Assessments & dues - orgs	16,164
5310 · Interest-savings/short-term inv	728
5320 · Dividends & interest-securities	3
5450 · Advertising revenues	24,045
5475 · SIG Admin Fees	2,433
5476 · Grant Admin Fees	-1,395
5478 · ETSU Admin Fees	1,531
5490 · Miscellaneous revenue	1,797
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Total 5000 · Earned revenues	137,866
Total Income	207,950
Cost of Goods Sold	
6999 · Cost of Goods Sold	272
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Total COGS	272
Gross Profit	207,678
Expense	
7000 · Grant & contract expense	
7019 · All Grants	
7020 · Grants to other organizations	6,500
7025 · Awards & grants - individuals	31,865
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Total 7019 · All Grants	38,365
Total 7000 · Grant & contract expense	38,365

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	<u>TOTAL</u>
7200 · Salaries & related expenses	
7220 · Salaries & wages - other	78,503
7240 · Employee benefits - not pension	2,129
7250 · Payroll taxes	7,673
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Total 7200 · Salaries & related expenses	88,305
7500 · Other personnel expenses	
7530 · Legal fees	15,645
7540 · Professional fees - other	34,560
7580 · Donated pro services - GAAP	8,550
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Total 7500 · Other personnel expenses	58,755
8100 · Non-personnel expenses	
8105 · Computer Equipment & Software	244
8110 · Supplies	1,709
8130 · Telephone & telecommunications	6,200
8140 · Postage, shipping, delivery	3,943
8150 · Mailing services	793
8160 · Equip rental & maintenance	1,151
8170 · Printing & copying	16,785
8180 · Books, subscriptions, reference	136
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Total 8100 · Non-personnel expenses	30,960
8200 · Occupancy expenses	
8210 · Rent, parking, other occupancy	10,485
8220 · Utilities	2,402
8260 · Other	213
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Total 8200 · Occupancy expenses	13,100
8300 · Travel & meetings expenses	
8310 · Travel	8,513
8320 · Conference, convention, meeting	4,043
8325 · Honoraria	1,350
8330 · Sound, technology	180
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Total 8300 · Travel & meetings expenses	14,086
8400 · Depreciation & amortization exp	
8450 · Depreciation & amortization	10,121
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Total 8400 · Depreciation & amortization exp	10,121

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	<u>TOTAL</u>
8500 · Misc expenses	
8515 · Marketing/Advertising Expenses	3,266
8520 · Insurance - non-employee	2,836
8530 · Membership dues - organization	895
8535 · Memberclicks	3,111
8540 · Staff development	785
8545 · SIG Admin Fees	2,433
8547 · Non-NSN Event Sponsorship	3,000
8560 · Outside computer services	1,522
8590 · Other expenses	519
8500 · Misc expenses - Other	0
Total 8500 · Misc expenses	<u>18,367</u>
8600 · Business expenses	
8610 · Bad debt expense	-53
8640 · Bank Fees	4,354
8650 · Taxes - other	24
8670 · Organizational (corp) expenses	7,102
8680 · NSF Checks	60
Total 8600 · Business expenses	<u>11,488</u>
Total Expense	<u>283,548</u>
Net Ordinary Income	-75,870
Other Income/Expense	
Other Expense	
9950 · Transfer to Restricted Funds	-5,858
Total Other Expense	<u>-5,858</u>
Net Other Income	<u>5,858</u>
Net Income	<u><u>-70,012</u></u>